Biases in Fiscal Multiplier Estimates

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Fiscal multiplier estimates – important input for policy design

- There are objective reasons for a variation in multiplier estimates
- There could be subjective reasons originating from various biases
 (> Examples)



Spending and Tax Reliefs Source: Gechert (2015), own calculations. Investment and Transfers

This paper

First paper to comprehensively study all the biases for a topic of high relevance

We ask whether multiplier estimates are influenced by

- the authors' economic policy orientation / national imprint
- research funding
- a publication bias

Also, we suggest and study one amplifying and one mitigating factor:

- biases amplified if authors participate in the media debate?
- biases mitigated if authors experience monitoring by coauthors?

Methodology

- WLS regressions controlling for "objective" variation
- Fiscal multiplier estimates from a meta-study by Gechert (2015)

Contributions - ideological bias & national imprint

- Alesina et al. (2017) reveal that expert views on the right size of government are often influenced by national imprint
- Saint-Paul (2018) provides anecdotal evidence how revealed pol. preferences correspond to authors' beliefs in spending debates
- Dyson (1999), Brunnermeier et al. (2016), and Blesse et al. (2017) all recognize a fundamental divide in economic policy approaches for French and German economists and politicians
- $\rightarrow\,$ National background is a promising proxy for an author's ideological prior
- $\rightarrow\,$ We focus on actual empirical research results rather than economic policy preferences

Contributions - funding-induced bias

- Better reviews of books (Dobrescu et al. 2013) or movies (DellaVigna and Hermle 2014) if the authors / production company is connected to the media outlet?
- Evidence on bias in industry-financed research on new drugs (for a review, Sismondo 2008)
- → Extend the debate to macro-economic research: study whether government-funded research projects obtain higher fiscal multiplier estimates

Contributions - publication bias

- Preference for statistically significant or surprising results in research (De Long and Lang 1992; Brodeur et al. 2016)
- \rightarrow Test for a publication bias in fiscal multiplier studies (arguably due to preferences of editors, not researchers)
- → Augment Gechert's (2015) testing approach by employing different measures of author-specific publication pressure

3 primary Biases

H1: Researchers from countries with a large government and high level of regulation present larger multiplier estimates than researchers from countries with a small government and low regulation.

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H2: Government-funded research provides larger fiscal multiplier estimates than non-government-funded research.

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H2: Government-funded research provides larger fiscal multiplier estimates than non-government-funded research.

H3: Multiplier estimates are subject to a publication bias that leads to asymmetries in the precision of estimates and, possibly, smaller estimates in published studies (compared to working papers) and from authors with high publication pressure.

2 amplifying/ moderating factors

H4: Active participation in the media debate on economic policy increases the effects of country imprint (H1) and financing source (H2) on multiplier estimates.

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H5: Mutual monitoring from (international) co-authors reduces the biases related to the hypotheses H1 (national imprint), H2 (donor interests), and H3 (publication bias).

Modeling approach (author *a*, estimate *i*)

$$Mult_{ai} = \beta_0 + \beta_1 Source_{ai} + \gamma_1 Model_X_{ai} + \gamma_2 Type_X_{ai} + \gamma_3 Country_X_{ai} + \gamma_4 X_{ai} + \varepsilon_{ai},$$
(1)

Mult _{ai}	size of fiscal multiplier estimate
Source _{ai}	measure for the bias-inducing source
Model_X _{ai}	model employed: RBC, DSGE, VAR, or structural macro
Type_X _{ai}	controls for multiplier-type (e.g., investment, transfer, or tax multiplier)
Country_X _{ai}	dummies for country coverage of the multiplier estimate
X _{ai}	other controls (e.g., time horizon of the multiplier estimation)
ε _{ai}	unobserved error term (clustered by paper)

 \rightarrow For hypotheses H4 and H5 (amplifying/ moderating factors) we rely on interaction models.

Data

- 1,069 fiscal multipliers in Gechert (2015)
 - estimated by 171 authors
 - in the period 1992-2012
- From CVs & websites of authors
 - country of workplace and country of highest degree
 - workplace (at time of publication)
 - tenure / full professor status
- From the papers
 - research grants (for the project)
 - publication status

Measurements of national imprint

- 1. Government spending-to-GDP ratio
- 2. (Fraser) Economic Freedom Index

...both in a researcher's country of origin and year of paper publication

 $\rightarrow\,$ Assumption: relative size of government / economic freedom is driven by a country preference and the author herself has the same preference



Additional evidence: a direct survey of the authors

- Questions cover general macro-issues including fiscal and monetary policy
- 54 out of 159 contacted authors have participated (34%)
- → We derive an index of individual "market orientation" (vs. "government orientation")
 - We also complement this using sources of revealed preferences:
 - signed petitions & open letters
 - campaign contributions (US)
 - IGM Economic Experts Panel

National imprint & individual market orientation

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Variable						Fiscal multip	olier estima	ate				
Expenditure/GDP (workplace)	0.6939 (0.6663)	2.8127*** (1.0205)										
Expenditure/GDP (education)			1.1285* (0.6580)	4.6641*** (1.3454)								
Economic freedom (workplace)					0.0659 (0.1113)	-0.6207*** (0.2110)						
Economic freedom (education)							-0.0795 (0.1123)	-0.5472** (0.2173)				
Dummy: market orientation (survey responses)									-0.1583* (0.0892)	-0.1011 (0.0763)		
Dummy: market orientation (survey & other sources)											-0.1820** (0.0839)	-0.2122*** (0.0799)
Multiplier type controls	×	×	×	×	×	×	×	×	×	×	×	×
Other controls	×	×	×	×	×	×	×	×	×	×	×	×
Model controls	×	×	×	×	×	×	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×	×	×	×	×	×	×
Country fixed effects		×		×		×		×		×		×
Observations	2,250	2,250	2,044	2,044	2,250	2,250	2,044	2,044	794	794	905	905
R-squared	0.2692	0.3348	0.2731	0.3046	0.2677	0.3409	0.2677	0.2935	0.3386	0.4336	0.3512	0.4211

Notes: *** p<0.01, ** p<0.05, * p<0.1. Standard errors are clustered by study. The expenditure-to- GDP ratio (columns 1-4) and the Fraser economic freedom index (columns 5-8) correspond to the year of publication.

Funding – project grants and workplace

	(1)	(2)	(3)	(4)	(5)	(6)
Variable		Fi	scal multiplie	r estimate		
Project grant	0.2801***	0.1754*				
(30 out of the 104 studies)	(0.1067)	(0.1030)				
Project grant [ref.: no grant]						
National science funding agency			0.5397***	0.4290**		
			(0.1232)	(0.1813)		
Government / ministry			0.0991	0.1944		
			(0.1462)	(0.1703)		
European Commission			0.0987	-0.0139		
			(0.2222)	(0.1365)		
National central bank			0.2804*	0.2431		
			(0.1463)	(0.1524)		
(Research) foundation / institute			-0.3582***	-0.3752**		
			(0.1321)	(0.1502)		
Multiplier type controls	×	×	×	×	×	×
Other controls	×	×	×	×	×	×
Model controls	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×
Country fixed effects		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2852	0.3333	0.3080	0.3446	0.2684	0.3299

Funding – project grants and workplace (cont'd)

	(1)	(2)	(3)	(4)	(5)	(6)
Variable		F	iscal mult	iplier estir	nate	
Workplace [ref.: university]						
Government institution					0.0724	0.1283
					(0.1047)	(0.1039)
Private institution					-0.0172	-0.0360
					(0.1106)	(0.1034)
International organization					-0.0210	-0.0420
Central heads					(0.0799)	(0.0903)
Central bank					-0.0240	(0.020)
					(0.0733)	(0.0020)
Multiplier type controls	×	×	×	×	×	×
Other controls	×	×	×	×	×	×
Model controls	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×
Country fixed effects		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2852	0.3333	0.3080	0.3446	0.2684	0.3299

Notes: *** p<0.01, ** p<0.05, * p<0.1. Standard errors are clustered by study.

Coding of workplaces

Publication bias - funnel plot & asymmetries



Funnel plot

- No obvious asymmetries visible
- The level of observation is paper-estimate

- A regression model to identify systematic asymmetries equally shows no sign of a publication bias (not shown, Results)
- f(N) are functions of N (e.g., its log, square root, or their inverse)

$$mult_i = \beta_0 + \beta_1 f(N_i) + \varepsilon_i$$
(2)

Publication bias - type of publication and tenure

Variable	(1)	(2)	(3) Fiscal mul	(4) tiplier estim	(5) nate	(6)
Journal publication (34% of studies)	-0.0085 (0.0697)	-0.0069 (0.0632)				
Tenure position (35% of authors)			-0.0613 (0.0824)	-0.0340 (0.0619)		
Full professorship (27% of authors)					-0.0124 (0.0812)	0.0020 (0.0536)
Multiplier type controls	×	×	×	×	×	×
Other controls	×	×	×	×	×	×
Model controls	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×
Country fixed effects		×		×		×
Observations	2,250	2,250	1,246	1,246	1,246	1,246
R-squared	0.2671	0.3279	0.2663	0.3470	0.2651	0.3467

Notes: *** p<0.01, ** p<0.05, * p<0.1. Standard errors are clustered by study. The reduced sample size is due to the fact that tenure/full professor status is only publicly available for 57% of authors.

Interaction: media involvement with national imprint

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Variable				Fiscal multip	lier estimate	е		
Expenditure/GDP (workplace)	0.4495 (0.7092)	3.0015*** (1.0544)						
Expenditure/GDP (education)			-0.0209 (0.5833)	3.5321*** (1.2530)				
$Exp/GDP\timesVoxEU$	0.6113 (1.4052)	-0.3664 (0.7636)	2.3785** (1.0220)	1.6788* (0.9144)				
Economic freedom (workplace)					0.0130 (0.1110)	-0.6627*** (0.2143)		
Economic freedom (education)							0.0561 (0.1069)	-0.4219* (0.2142)
$\text{Economic freedom} \times \text{VoxEU}$					0.1115 (0.2514)	0.1343 (0.1063)	-0.2967 (0.1877)	-0.2575 (0.1744)
Publication on VoxEU	-0.2280 (0.5820)	0.2071 (0.3097)	-0.9026** (0.4401)	-0.6467 (0.3991)	-0.8325 (1.9570)	-0.9895 (0.8343)	2.4024 (1.4626)	2.0866 (1.3618)
Multiplier type controls	×	×	×	×	×	×	×	×
Other controls	×	×	×	×	×	×	×	×
Model controls	×	×	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×	×	×
Country fixed effects	0.050	×	0.044	×	0.050	×	0.044	×
Observations R-squared	2,250 0.2702	2,250 0.3358	2,044 0.2833	2,044 0.3085	2,250 0.2687	2,250 0.3424	2,044 0.2743	2,044 0.2978

Interaction: media involvement with funding

	(1)	(2)	(3)	(4)	(5)	(6)
Variable		F	iscal multip	lier estimate	9	
Project grant	0.3508**	0.2497*				
	(0.1592)	(0.1458)				
Project grant × VoxEU	-0.1022	-0.1318				
	(0.1621)	(0.1489)				
Grant category [ref.: no grant]						
National science funding agency			0.7021**	0.5360*		
internation with MaxEU			(0.3007)	(0.3032)		
Interaction with voxeo			-0.2060	-0.1654		
Government / ministry			-0.0254	-0.0433		
Government / miniati y			(0.1378)	(0.1465)		
interaction with VoxEU			0.1900	0.3187		
			(0.1986)	(0.2147)		
European Commission			0.0944	-0.0279		
			(0.2203)	(0.1320)		
National central bank			0.1745	0.1252		
			(0.1650)	(0.1801)		
(Research) foundation / institute			-0.0145	0.0656		
			(0.1736)	(0.1902)		
interaction with VoxEU			-0.3993*	-0.5077*		
			(0.2271)	(0.2664)		
Publication on VoxEU	0.0001	0.0378	-0.0048	0.0472	0.0516	0.0792
	(0.0859)	(0.0630)	(0.0829)	(0.0600)	(0.0727)	(0.0581)
Multiplier type controls	×	×	×	×	×	×
Other controls	×	×	×	×	×	×
Model controls	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×
Country fixed effects		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2860	0.3342	0.3109	0.3471	0.2699	0.3324

Interaction: media involvement with funding (cont'd)

	(1)	(2)	(3)	(4)	(5)	(6)
Variable		F	iscal multip	olier estimat	e	
Workplace [ref.: university]						
Government institution					0.1353	0.1907*
Deivede institution					(0.1197)	(0.1051)
Private institution					(0.1156)	(0.1122)
International organization					-0.0109	-0.0244
international organization					(0.0787)	(0.0244)
Central bank					-0.0032	0.1023
					(0.0732)	(0.0842)
Government institution \times VoxEU					-0.2081	-0.2585*
					(0.1432)	(0.1354)
Publication on VoxEU	0.0001	0.0378	-0.0048	0.0472	0.0516	0.0792
	(0.0859)	(0.0630)	(0.0829)	(0.0600)	(0.0727)	(0.0581)
Multiplier type controls	×	×	×	×	×	×
Other controls	×	×	×	×	×	×
Model controls	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×
Country fixed effects		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2860	0.3342	0.3109	0.3471	0.2699	0.3324

Interaction: co-authorship with national imprint, authors from different countries

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Variable				Fiscal mult	iplier estima	ate		
Expenditure/GDP (workplace)	1.1192 (0.8266)	2.7700** (1.0767)						
Expenditure/GDP (education)			2.8092*** (0.9453)	5.7708*** (1.4015)				
$Exp/GDP \times mult. authors$	-1.7665*	0.2588	-3.3821***	-3.6312***				
from different countries	(0.9805)	(0.9292)	(1.0260)	(1.1825)				
Economic freedom (workplace)					-0.0043	-0.6084***		
					(0.1667)	(0.2205)		
Economic freedom (education)							-0.3752**	-0.7213***
							(0.1782)	(0.2347)
Economic freedom \times mult. authors					0.1458	-0.0378	0.5812***	0.5034***
from different countries					(0.1849)	(0.1448)	(0.1965)	(0.1881)
Multiple authors from	0.6726	-0.0960	1.4144***	1.5388***	-1.2044	0.2783	-4.5322***	-3.8932**
different countries	(0.4272)	(0.3961)	(0.4337)	(0.4764)	(1.4379)	(1.1177)	(1.5442)	(1.4864)
Multiplier type controls	×	×	×	×	×	×	×	×
Other controls	×	×	×	×	×	×	×	×
Model controls	×	×	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×	×	×
Country fixed effects		×		×		×		×
Observations	2,250	2,250	2,044	2,044	2,250	2,250	2,044	2,044
R-squared	0.2746	0.3349	0.2882	0.3157	0.2707	0.3409	0.2845	0.3051

Interaction: co-authorship with funding

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Variable			F	iscal multiplie	r estimate			
Project grant	0.3154**	0.1966						
	(0.1322)	(0.1243)						
Project grant × monitoring	-0.1944	-0.0799						
	(0.1615)	(0.1632)						
Grant category [ref .: no grant]								
National science funding agency			0.6089***	0.5669***				
			(0.1320)	(0.2059)				
interaction with monitoring.			-0.8717***	-0.8843**				
			(0.3279)	(0.4146)				
Government / ministry			0.1328	0.2537				
			(0.1732)	(0.2047)				
interaction with monitoring			0.1957	0.2649				
			(0.2403)	(0.2515)				
European Commission			0.0735	-0.0250				
			(0.2355)	(0.1323)				
National central bank			-0.0400	-0.1774				
			(0.1207)	(0.1409)				
(Research) foundation / institute			-0.5014	-0.5389				
			(0.1552)	(0.1984)				
interaction with monitoring			0.3765**	0.3511-				
Manifesian consistents	0.0407	0.0001	(0.1726)	(0.2015)	0.0004	0.0004	0 1 1 7 7	0 10011
wonitoring variable	-0.0497	(0.0221	-0.0636	-0.0012	0.0694	-0.0034	0.11//	0.1301
	(0.0664)	(0.0825)	(0.0660)	(0.0630)	(0.1255)	(0.1072)	(0.0787)	(0.0667)
Definition monitoring	mu	t. authors f	rom diff. cour	ntries	mult. a	uthors	non-gov.	coauthor
Multiplier type controls	×	×	×	×	×	×	×	×
Other controls	×	×	×	×	×	×	×	×
Model controls	×	×	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×	×	×
Country fixed effects		×		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2886	0.3335	0.3190	0.3532	0.2710	0.3304	0.2687	0.3308

Interaction: co-authorship with funding (cont'd)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Variable			F	iscal multip	olier estimat	e		
Workplace [ref.: university]								
Government institution					0.1958	0.1997	0.0676	0.0672
Private institution					(0.1820) -0.0048	(0.1777) -0.0332	(0.1119) -0.0173	(0.1290) -0.0399
International organization					(0.1202) -0.0003	(0.1053) -0.0452	(0.1111) -0.0204	(0.1034) -0.0464
Central bank					(0.0906) -0.0402	(0.0913) 0.0734	(0.0802) -0.0276	(0.0919) 0.0694
Gov. institution × monitoring					(0.0715)	(0.0842)	(0.0797)	(0.0824) 0.1348
g					(0.1987)	(0.1864)	(0.1034)	(0.1384)
Monitoring variable	-0.0497 (0.0864)	0.0221	-0.0636	-0.0012	0.0694	-0.0034	0.1177	0.1301*
	(0.000.)	(0.00-0)	(0.0000)	(0.0000)	(000)	(*****=)	(0.0.0)	(0.000.)
Definition monitoring	mult.	authors fro	om diff. cou	ntries	mult. a	authors	non-gov.	coauthor
Multiplier type controls	×	×	×	×	×	×	×	×
Other controls	×	×	×	×	×	×	×	×
Model controls	×	×	×	×	×	×	×	×
Country coverage	×	×	×	×	×	×	×	×
Country fixed effects		×		×		×		×
Observations	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250
R-squared	0.2886	0.3335	0.3190	0.3532	0.2710	0.3304	0.2687	0.3308

Summary

• We find support for the ideology bias and a mitigating effect of (international) co-authorship

 \rightarrow Result survives when: (i) relying on individual author indicators, (ii) employing alternative WLS specifications, or (iii) excluding the US

- Some (but inconclusive) evidence for the media-involvement amplifier and the funding bias
- · No evidence of a publication bias in the considered studies
- \rightarrow Important issue for policy advice!

- Conclusion

Thank you!

Questions? Comments?

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Subjective reasons for variation in multiplier estimates • Back

Challenges for research

- · Lack of clear causal inference for macro policy questions
- Multipliers are politicized
 - Economic policy orientation of researchers
 - Funding / conflict of interest
 - Publication bias and career pressure

Tools: cherry-picking and/or unwitting selection of

- the method, identification strategy, specification, data, context
- unrealistic assumptions, incoherent models

Consequences

- Research finding only partially informative for policy advice
- Attention needs to be paid to the comparability and context of the study

Summary statistics • Back

Variable	Variable definition	Obs	Mean	Std.Dev.	Min	Max
Fiscal multiplier estimate Expenditure/GDP (workplace) Expenditure/GDP (education) Economic freedom (workplace) Economic freedom (year of birth) Economic freedom (year of birth)	Fiscal multiplier estimate Government expenditure to GDP Ratio (country of workplace) Gov. expenditure to GDP ratio (country of highest degree) Fraser index of acconomic freedom (country of highest degree) Fraser index of acconomic freedom (country and highest degree) Fraser index of acconomic freedom (country and highest degree) Fraser index of acconomic freedom (country and highest degree)	2,250 2,250 2,044 2,250 2,044 974 1,410	0.829 0.429 0.417 7.722 7.835 5.925 7.369	0.696 0.056 0.055 0.344 0.343 0.824 0.504	-1.700 0.216 0.327 6.982 6.982 3.089 5.597	3.400 0.653 0.653 8.690 8.443 7.191 8.414
Dummy: market orientation (survey) Dummy: market orientation (survey & other sources)	Dummy whether intensity score above its median value Dummy for market orientation measured with survey answers, open letters and campaign contributions	794 905	0.496 0.470	0.500 0.499	0 0	1 1
CONS SPEND INVEST MILIT TAX TRANS EMPLOY DEF	Public consumption Unspecified public spanding Public investment Public invitient Tax relists for public account Transfers to households Direct public employment Unspecified tax relief or spending increase	2,250 2,250 2,250 2,250 2,250 2,250 2,250 2,250	0.177 0.381 0.0987 0.0227 0.225 0.0502 0.0502 0.0222 0.0227	0.382 0.486 0.298 0.149 0.418 0.218 0.147 0.149	0 0 0 0 0 0 0	1 1 1 1 1
group: EU/EMU/OECD group: EU/EMU group: Ind. & Dev. group: Dev. single: Ind. (low exp/GDP) single: Ind. (low exp/GDP) Subnational governm. Theoretical/NA	Multiplier estimated for a group of EU, EMU, and OECD countries Multiplier estimated for a group of EU and EMU countries Multiplier estimated for a group of industrial and developing countries Multiplier estimated for a group of developing countries Multiplier estimated for a single industrial country (New expenditure/GDP) Multiplier estimated for a single industrial country (Nigh expenditure/GDP) Multiplier estimated for a group of subnational gov. entities Multiplier estimated for and group of subnational gov. entities	2,250 2,250 2,250 2,250 2,250 2,250 2,250 2,250	0.071 0.138 0.011 0.015 0.507 0.214 0.014 0.029	0.257 0.345 0.105 0.120 0.500 0.410 0.118 0.169	0 0 0 0 0 0 0	1 1 1 1 1 1
VAR RBC NK DSGE MACRO SEE Model	Vector Autorogression Model Real Business Cycle Model New Keynesian DSGE Model Macro Model Single Equation Estimation Model	2,250 2,250 2,250 2,250 2,250 2,250	0.406 0.052 0.358 0.088 0.096	0.491 0.222 0.480 0.283 0.294	0 0 0 0	1 1 1 1

Summary statistics (cont'd) • Back

Variable	Variable definition	Obs	Mean	Std.Dev.	Min	Max
PEAK	Peak Multiplier	2,250	0.302	0.459	0	1
HORIZON	Horizon of measurement	2,250	1.687	0.991	0	3.871
HORIZON ²	Horizon of measurement squared	2,250	3.827	3.407	0	14.99
PEAK×HOR	Peak multiplier × Horizon	2,250	0.330	0.715	0	3.178
PEAK×HOR ²	Peak multiplier × Horizon squared	2,250	0.620	1.584	0	10.10
M/GDP (in %)	Average Import-to-GDP ratio	2,250	20.84	11.34	6	63
Project grant	Study received at least one project grant	2,250	0.185	0.388	0	1
National science funding agency	Study received a grant from a nat. science funding agency	2,250	0.093	0.291	0	1
Government / ministry	Study received a grant from a government / ministry	2,250	0.057	0.232	0	1
European Commission	Study received a grant from the European Commission	2,250	0.036	0.185	0	1
National central bank	Study received a grant from a national central bank	2,250	0.040	0.196	0	1
(Research) foundation / institute	Study received a grant from a research foundation / institute	2,250	0.037	0.190	0	1
University	Working at a university	2,250	0.554	0.497	0	1
Government institution	Working at a public institution	2,250	0.074	0.261	0	1
Private institution	Working at a private institution	2,250	0.021	0.145	0	1
International organization	Working at an international organization	2,250	0.156	0.363	0	1
Central bank	Working at a central bank	2,250	0.214	0.410	0	1
Journal publication	Refereed journal article	2,250	0.420	0.494	0	1
Tenure position	Researcher has a tenure position	1,246	0.660	0.474	0	1
Full professorship	Researcher is a full professor	1,246	0.521	0.500	0	1
Publication on VoxEU	Author has published on VoxEU.com	2,250	0.458	0.498	0	1
Multiple authors	Study written by multiple authors from different countries	2,250	0.859	0.348	0	1
Multiple authors from diff. countries (workplace)	Study by multiple authors from different countries (workplace)	2,250	0.335	0.472	0	1
Multiple authors from diff. countries (education)	Multiple authors who received their highest degree in different countries	2,250	0.469	0.499	0	1
Coauthors not from governm. institution	At least one author working at a government and one elsewhere	2,250	0.024	0.154	0	1

Full table - national imprint & individual market orientation

			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
Va	riable	9						Fiscal multip	olier estimate	9				
Ex (w	pend orkpl:	liture/GDP ace)	0.6939 (0.6663)	2.8127*** (1.0205)										
Ex (ec	pend lucat	iture/GDP ion)			1.1285* (0.6580)	4.6641*** (1.3454)								
Ec (wi	onon orkpla	nic freedom ace)					0.0659 (0.1113)	-0.6207*** (0.2110)						
Ec (ec	onon lucat	nic freedom ion)							-0.0795 (0.1123)	-0.5472** (0.2173)				
Du (su	mmy irvey	: market orientation responses)									-0.1583* (0.0892)	-0.1011 (0.0763)		
Du (su	mmy irvey	: market orientation & other sources)											-0.1820** (0.0839)	-0.2122*** (0.0799)
		RBC	-0.5249***	-0.5205***	-0.5183**	-0.5565***	-0.6115***	-0.4956***	-0.5379**	-0.5363**	-0.8096**	-0.9158***	-0.7171**	-0.6254***
ype	VAR)	NK DSGE	(0.1928) -0.1151	(0.1500) -0.2038**	(0.2134) -0.0666	(0.2005) -0.1617*	(0.2127) -0.1661	(0.1592) -0.2037**	(0.2217) -0.0573	(0.2155) -0.1152	(0.3370) -0.0805	(0.1868) 0.0448	(0.3166) -0.0328	(0.2117) 0.0967
lodel T	seline:	MACRO	(0.1023) 0.1780	(0.0881) 0.1787**	(0.0988) 0.1395	(0.0969) 0.2012**	(0.1076) 0.1718*	(0.0890) 0.1628*	(0.1100) 0.1766*	(0.1080) 0.2114**	(0.1068) -0.0057	(0.1001) 0.2228**	(0.1099) 0.0314	(0.1058) 0.1518
2	(ba	SEE Model	(0.1075) -0.0496 (0.1626)	(0.0874) -0.1191 (0.1467)	(0.0971) -0.0186 (0.1721)	(0.0859) -0.0480 (0.1567)	(0.0994) -0.1273 (0.1659)	(0.0854) -0.1112 (0.1414)	(0.0904) -0.0455 (0.1775)	(0.0986) -0.0717 (0.1577)	(0.0892) 0.2072 (0.2550)	(0.0987) 0.4104 (0.2918)	(0.0920) -0.1519 (0.2332)	(0.1117) -0.1841 (0.2462)
_		SPEND	-0.0341	-0.0014	-0.0406	-0.0035	-0.0318	0.0336	-0.0449	-0.0060	0.0229	-0.0378	0.0337	0.0044
	(uotion)	INVEST	(0.0808) 0.3788** (0.1538)	(0.0843) 0.3492** (0.1561)	(0.0790) 0.4206** (0.1826)	(0.0802) 0.4093** (0.1822)	(0.0837) 0.3803** (0.1538)	(0.0831) 0.3534** (0.1574)	(0.0809) 0.4161** (0.1842)	(0.0837) 0.4178** (0.1851)	(0.0740) 0.5530*** (0.1883)	(0.0822) 0.5105** (0.1926)	(0.0811) 0.6328*** (0.1778)	(0.1019) 0.5803*** (0.1904)
ype	Const	MILIT	-0.0635	-0.1795	-0.0569	-0.1271	-0.0861	-0.1618	-0.0729	-0.1175	0.5108**	0.3108	-0.0168	-0.0981
5	έ	TAX	-0.3978***	-0.3551***	-0.3468***	-0.3222***	-0.3967***	-0.3437***	-0.3434***	-0.3317***	-0.4287***	-0.3923***	-0.2038	-0.1866
Aultipli	Bovern	TRANS	(0.1072) -0.5363***	(0.1132) -0.5467***	(0.1121) -0.4178***	(0.1127) -0.4168***	(0.1070) -0.5374***	(0.1117) -0.5360***	(0.1141) -0.4271***	(0.1144) -0.4131***	(0.1231) -0.6497***	(0.1384) -0.6591***	(0.1306) -0.5115***	(0.1431) -0.5180***
~	eline: 6	EMPLOY	(0.1075) -0.0086	(0.1112) 0.1676	(0.1218) 0.0887	(0.1195) 0.1807	(0.1075) 0.0309	(0.1094) 0.1472	(0.1223) 0.0644	(0.1173) 0.1772	(0.1138) 0.1245	(0.1163) 0.0837	(0.1222) 0.0184	(0.1332) -0.0234
	(bast	DEF	(0.1466) -0.1207 (0.1010)	(0.1323) -0.1312 (0.1074)	(0.1526) -0.1436 (0.1192)	(0.1457) -0.1354 (0.1208)	(0.1378) -0.1087 (0.1015)	(0.1281) -0.1298 (0.1133)	(0.1523) -0.1349 (0.1206)	(0.1453) -0.1083 (0.1249)	(0.1626)	(0.1713) -	(0.2953) -0.0615 (0.1679)	(0.2725) -0.0944 (0.1827)

Full table – national imprint & individual market orientation (cont'd)

Vori	ahla		(1)	(2)	(3)	(4)	(5)	(6) Fiend multir	(7)	(8)	(9)	(10)	(11)	(12)
van	aule							riscai muilip	ner estimate					
	â	group: EU/EMU	0.5346***	0.4839***	0.5145***	0.4585**	0.5608***	0.5387***	0.5498***	0.5180**	0.4363**	0.0222	0.5657***	0.3687
			(0.1710)	(0.1744)	(0.1898)	(0.1768)	(0.1716)	(0.1786)	(0.1937)	(0.2050)	(0.1721)	(0.1423)	(0.1994)	(0.2235)
	Ш.	group: Ind. & Dev.	0.6463*	0.5743*	0.9964***	0.9495***	0.6787*	0.7387**	1.0878***	1.1461***	0.4673	0.3866*	1.1081***	1.2847***
	S.		(0.3403)	(0.3011)	(0.3544)	(0.2609)	(0.3560)	(0.3053)	(0.3369)	(0.2474)	(0.3199)	(0.1950)	(0.2859)	(0.2630)
age	Ň	group: Dev.	0.0862	0.1020	0.1210	0.1276	0.0703	0.1094	0.1137	0.1316	-0.1775	-0.1514*	0.0155	0.0614
je,	۳.		(0.1381)	(0.1424)	(0.1465)	(0.1552)	(0.1382)	(0.1499)	(0.1462)	(0.1659)	(0.1248)	(0.0897)	(0.1671)	(0.1601)
8	Ξ.	single: Ind.	0.4468**	0.5428***	0.4225**	0.4743***	0.4509***	0.5902***	0.4346**	0.4961***	0.2399	0.0786	0.3794**	0.3854**
₹	8	(low exp/GDP)	(0.1707)	(0.1675)	(0.1746)	(0.1800)	(0.1709)	(0.1716)	(0.1745)	(0.1877)	(0.1609)	(0.1184)	(0.1841)	(0.1929)
5	8	single: Ind.	0.3942***	0.5772***	0.3891**	0.4771***	0.4263***	0.6285***	0.4018**	0.5047***	0.2825	0.1798	0.3242*	0.3822*
8	8	(high exp/GDP)	(0.1500)	(0.1594)	(0.1558)	(0.1681)	(0.1529)	(0.1653)	(0.1531)	(0.1810)	(0.1702)	(0.1160)	(0.1933)	(0.1999)
	ie -	Subnational gov.	0.6972	0.8287	0.6801	0.6500	0.7514	0.8365	0.7006	0.6957	-0.4203	-0.8185**	0.0465	0.1477
	as		(0.6220)	(0.6244)	(0.6182)	(0.6139)	(0.6174)	(0.5965)	(0.6100)	(0.5727)	(0.3816)	(0.3199)	(0.3345)	(0.3843)
	9	Theoretical/NA	0.0021	-0.0350	0.0095	0.0075	-0.0326	-0.0544	-0.0005	-0.0613	-0.2584	-0.1788*	-0.0634	0.0087
			(0.1461)	(0.1382)	(0.1559)	(0.1478)	(0.1493)	(0.1449)	(0.1583)	(0.1643)	(0.1580)	(0.0914)	(0.1698)	(0.1486)
	(PEAK	0.1933	0.2988**	0.1554	0.1757	0.1907	0.3164**	0.1318	0.1516	0.0218	0.0058	0.1751	0.1904*
	lier		(0.1403)	(0.1357)	(0.1389)	(0.1342)	(0.1368)	(0.1321)	(0.1379)	(0.1333)	(0.1306)	(0.1007)	(0.1293)	(0.1071)
	불	HORIZON	-0.0668	0.0196	-0.1951	-0.1795	-0.0482	0.0058	-0.2029	-0.1928	-0.1078	-0.0630	-0.0869	-0.0064
les	Ē		(0.1538)	(0.1337)	(0.1321)	(0.1281)	(0.1536)	(0.1313)	(0.1396)	(0.1325)	(0.1036)	(0.1014)	(0.1016)	(0.1109)
-ap	Š.	HORIZON ²	0.0488	0.0291	0.0864**	0.0817**	0.0417	0.0347	0.0867**	0.0831**	0.0555*	0.0489*	0.0544*	0.0366
var	llat		(0.0396)	(0.0335)	(0.0345)	(0.0339)	(0.0397)	(0.0332)	(0.0366)	(0.0356)	(0.0308)	(0.0291)	(0.0283)	(0.0317)
5	Ē	PEAK×HOR	-0.0725	-0.1840	0.0501	0.0576	-0.1239	-0.1591	0.0443	0.0432	0.0874	0.0732	-0.0010	-0.0406
ŧ	C		(0.2149)	(0.1821)	(0.2068)	(0.1932)	(0.2200)	(0.1861)	(0.2165)	(0.2062)	(0.2011)	(0.1643)	(0.1939)	(0.1972)
ŏ	E	PEAK×HOR ²	0.0546	0.0827	0.0181	0.0129	0.0721	0.0705	0.0237	0.0201	0.0053	0.0195	0.0276	0.0433
	seli		(0.0633)	(0.0546)	(0.0634)	(0.0599)	(0.0647)	(0.0569)	(0.0653)	(0.0638)	(0.0688)	(0.0603)	(0.0603)	(0.0627)
	pa	M/GDP (in %)	-0.0106***	-0.0098***	-0.0111***	-0.0126***	-0.0102***	-0.0100***	-0.0111***	-0.0122***	-0.0117***	-0.0089***	-0.0103***	-0.0081***
	~	(country sample)	(0.0036)	(0.0033)	(0.0035)	(0.0036)	(0.0036)	(0.0032)	(0.0036)	(0.0037)	(0.0027)	(0.0020)	(0.0022)	(0.0024)
Con	stan	it i i i i i i i i i i i i i i i i i i	0.3513	-0.9314	0.2252	-1.7794**	0.1498	5.0804***	1.3216	4.7000***	0.9649***	0.8979***	0.6943***	0.5753***
			(0.4023)	(0.6158)	(0.3325)	(0.7415)	(0.8827)	(1.5367)	(0.9543)	(1.6219)	(0.1640)	(0.0996)	(0.1904)	(0.1918)
Cou	ntry	fixed effects		×		×		×		×		×		×
Obs	erva	ations	2,250	2,250	2,044	2,044	2,250	2,250	2,044	2,044	794	794	905	905
R-so	quar	ed	0.2692	0.3348	0.2731	0.3046	0.2677	0.3409	0.2677	0.2935	0.3386	0.4336	0.3512	0.4211

Notes: *** p < 0.01, ** p < 0.05, * p < 0.1. Standard errors are clustered by paper. The expenditure-to-GDP ratio corresponds to the year of publication with the exception of columns (5) and (10).

Coding scheme – project grants

National science funding agency	European Commission	Government	Central Bank	(Research) Foundation / Institute
National Science Foundation	European Commission	Pierre Werner Chair Programme on Monetary Union	Banco D'Espania	Stanford Center for Economic Policy
Social Sciences and Humanities Research Council of Canada		World Bank (Knowledge for World Program)	Fondation Banque de France	Barcelona GSE Research Network (CREA)
German Research Foundation		Arbeitskammer Wien		Sloan Foundation
Irish Research Council for the Humanities and Social Sciences		Spanish Ministry of Education and Science		Centre for Macroeconomics (CfM)
		Spanish Ministry of Science and Technology		Institute for New Economic Thinking (INET)

Coding scheme – workplaces

Government institution	Private institution	International organization	Central Bank
Belgian Federal Planning Bureau	Goldman Sachs	IMF	National central banks (ITA, ESP, DEU, BEL)
Economic Bureau of Spanish Prime Minister	Hans-Böckler Foundation	OECD	ECB
European Commission	Moody's Analytics	World Bank	Federal Reserve System
French Ministry of the Economy and Finance			Federal Bank of Chicago, Kansas City, Minneapolis, New York, Chicago
INSEE France			
Office of the (US) Vice President			

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Publication bias – asymmetries

Variable	(1)	(2)	(3)	(4) Fise	(5) cal multip	(6) blier estima	(7) ate	(8)	(9)	(10)
Const. f(N)	0.767* (0.446) 0.012 (0.086)	0.862**** (0.151) -0.002 (0.009)	0.979** (0.469) -0.750 (2.276)	0.906**** (0.212) -0.919 (2.274)	0.266 (2.398) 0.781 (0.488)	2.363 (2.190) 0.662*** (0.183)	0.768 (0.662) -0.015 (0.093)	0.627 (0.438) 0.001 (0.013)	0.579* (0.337) 0.596 (1.785)	0.648*** (0.222) 0.577 (1.618)
f(N)-specification	log(N)	\sqrt{N}	1/log(N)	$1/\sqrt{N}$	log(N)	\sqrt{N}	log(N)	\sqrt{N}	1/log(N)	$1/\sqrt{N}$
Multiplier type controls Other controls Model controls Country coverage Country fixed effects							× × × ×	× × × ×	× × × ×	× × × × ×
Observations R-squared	1,616 0.0002	1,616 0.0005	1,616 0.0011	1,616 0.0017	1,616 0.0300	1,616 0.1409	1,616 0.3293	1,616 0.3292	1,616 0.3294	1,616 0.3294

Notes: *** p < 0.01, ** p < 0.05, * p < 0.05. Standard errors are clustered by study. The models include all data-based observations (i.e., excluding non-estimated DSGE, structural Macro and RBC models) which explains the reduced sample size. For columns (1) - (4) and (7) - (10), the dependent variable is the (unweighted) fiscal multiplier estimate from the primary studies. For columns (5) and (6), we follow Stanley and Doucouliagos (2012) and also weight the dependent variable (i.e., the fiscal multiplier estimate) by log(N) and \sqrt{N} , respectively.

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