

Econ Pol Europe conference: Europe and China

Brussels, November 7, 2019

Daniel Gros, Director





Europe's China syndrome

- 1. Parallels and differences with NIC s/Asia scare during 1980/90s.
- 2. Trade versus investment
- 3. 'System' (and some geo-strategic) competition.

(see also <u>https://www.ifo.de/DocDL/CESifo-Forum-2019-1-gros-us-china%20trade-war-march.pdf</u>)

Parallels and differences with NICES during 1990s.

Similarities:

- high savings economy, directed credit,
- taking over 'high tech' sectors.

(Krugman on Myth of Asian Miracle 1994! 'All Perspiration')

https://www.foreignaffairs.com/articles/asia/1994-11-01/myth-asias-miracle



Parallels and differences with NIC/Asia scare during 1990s.

Differences:

- Size (China 10 time bigger but world economy also bigger)
- Gradient speed of rise of China even quicker than NICs then.
- Mostly about trade then, today more about investment.

https://europa.eu/rapid/press-release MEMO-93-1 en.htm



Many Chinas: Chinese provinces and SARs by GDP PPP per capita in <u>USD</u>, 2017







How the EU views China:

China is, in different policy areas,

- 1. a <u>cooperation partner</u> with whom the EU has closely aligned objectives,
- 2. a <u>negotiating partner</u> with whom the EU needs to find a balance of interests,
- 3. an <u>economic competitor</u> in the pursuit of technological leadership, and
- 4. a <u>systemic rival</u> promoting alternative models of governance.

https://ec.europa.eu/commission/sites/beta-political/files/communication-eu-china-a-strategic-outlook.pdf





In concrete terms:

- 1. a <u>cooperation partner</u> : climate change, multilateral trading system (?),
- 2. a <u>negotiating partner</u> : bilateral investment treaty (no progress so far),
- 3. an <u>economic competitor</u> : China 2025?
- 4. a <u>systemic rival</u> : 'Belt and Road', state versus market capitalism?

https://ec.europa.eu/commission/sites/beta-political/files/communication-eu-china-a-strategic-outlook.pdf



Trade versus investment

Trade:

- China shock mostly finished? Europe adapted (surprisingly) well.
- Tariffs low (both sides) but could foster trade through deep FTA.

China: tariff rate, applied, weighted mean, all products: 3.5% in 2016



https://www.ceps.eu/publications/tomorrows-silk-roadassessing-eu-china-free-trade-agreement-2nd-edition







Tomorrow's Silk Road

Assessing an EU-China Free Trade Agreement





Joseph Francois Eddy Bekkers Miriam Manchin Patrick Tomberger







Trade versus investment

Trade:

- China shock mostly finished? Europe adapted (surprisingly) well.
- Tariffs low (both sides) but could foster trade through deep FTA.
- Standard trade defense instruments sufficient (?) for sectoral problem (and SOEs).

Investment:

- used to be one-sided, no more.
- Fewer global rules for investment.

An aside: Implications of US Chin

- General theorem: <u>Discriminatory</u> tariff (by US or China) = tax on consumers plus subsidy for Rest of World producers.
- => RoW benefits from trade diversion!
- (Trade war = 'negative' Customs Union)





Scenario 1: US increases its tariffs on Its imports from CHA by 15%

Scenario 2: US increases its tariffs on imports from CHN by another 15% - by 30% compared to existing tariffs)

Scenatio 3: US increases its tariffs on its imports from all partners by 15%

Scenario 2: US increases its tariffs on imports from all partners by another 15% - by 30% compared to existing tariffs)



Trade

Should not look a <u>bilateral</u> balances:

- General theorem: (Krugman model) everybody benefits from new entrant to global economy.
- Little evidence that China has somehow 'displaced' EU exports.
- (Also no terms of trade loss.)





Shares in global manufacturing exports





Investment: Does China treat foreign investors badly?



Profit rates in China



Do EU firms make profits in China?





FDI and IP issues

- EU firms complain about IP theft and unfair treatment.
- Might be true, but returns still good.
- 'Forced IP transfer' misnomer. Can just stay out of market.
- => Most complaints 'we would like the Chinese to change so that we can make even more profits.



'System competition'

- Budget constraint: State can only support some sectors at the expense of others.
- State better at picking winners?
- This time is different(?): 'New New Industrial Policy' now for softinstead of hard-ware?)





'System competition'

- China unlikely to change system because of external pressure.
- Europe should have more confidence in its system based on competition and openness to trade and investment.
- <u>https://www.economist.com/briefing/2010/08/05/picking-</u> winners-saving-losers





China = Asian model 'squared'

- Extremely high savings and investment, both physical and human capital (> Japan and Korea).
- Human capital: progress limited by demographics
- Physical capital: High savings => high investment => low returns (or high current account surplus).



Share of tertiary education in working age population, G-4





Capital/Output ratios in the majors

- Capital output ratio (C/Y) good indicator of return to investment (ICOR very variable).
- Long term relationship between growth and investment ratio (I/Y):
- Given any trend growth rate, the higher I/Y the higher the resulting capital/output ratio (= lower returns). See table.

Capital/Output ratios in the majors

Fundamental equation:

Investment rate which keeps capital output ratio constant.

Steady state I/Y = (C/Y) * (g + d)

With g = potential real growth and d = depreciation.

If growth falls investment rate should fall.

See table



investment rates

	20	25	30	35	40	45
<i>g</i>						
10	`		1.9	2.2	2.5	2.8
8		1.8	2.1	2.5	2.9	3.2
6	1.7	2.1	2.5	2.9	3.3	3.8
4	2.0	2.5	3.0	3.5	4.0	
2	2.5	3.1	3.8	4.4		







Capital output ratio across the G-3 and Japan









Another take on role of investment in growth: low TFP



00-07 10-17

Conclusions on Chinese growth model

- Domestic savings of 45 % of GDP cannot be productively invested in an economy which grows at less than 10 %.
- Private sector will invest only with leverage.
- Keeping investment up today (seems preferred policy choice) => low return today and less demand tomorrow!
- SOEs: used to be seen as drag on growth, now suddenly as drivers!



Belt and Road: geo-strategic competition



- Most states along Belt and Road poor and corrupt, of little interest to EU, economically or politically. (Big hole in BRI: India)
- Can buy allegiance as long as new credit flows, but allegiance wanes when debt has to be serviced.
- BRI investment in Europe small, mostly in Balkans. Strategic? Piraeus port as example?
- Best 'counter'-strategy: strengthen ties with India (much bigger economy than rest of BRI) and avoid competition in cheap funding.





Conclusions on EU China policy

- On trade: Europe should not be afraid of competition. Idea of FTA remains valid (alternative join TPP-11). <u>https://www.ceps.eu/ceps-projects/tomorrows-silk-road-assessing-an-eu-china-free-trade-agreement/</u>
- On investment:
- Outbound: would like China to open more sectors, but returns on existing investment still respectable.
- Inbound: much ado about very little
- <u>http://trade.ec.europa.eu/doclib/press/index.cfm?id=1993</u>





China buying up Europe?





Overall Conclusions

- China has very strong fundamentals, but recent growth mainly capital intensity based, thus likely to decelerate.
- Should not be afraid of 'state directed' growth, certainly not imitate.
- There are many Chinas, the part at EU level is already as large as Japan – China will become unavoidably a major technological power.
- Little danger from inward 'state sponsored' FDI.
- Developing EU cyber defenses and integration of telecoms markets (frequencies!) best way to safeguard 'cyber security'.

