



# Gains from Immigration

Prof. Panu Poutvaara, Ph.D.

*ifo Center for International Institutional Comparisons and Migration Research* 



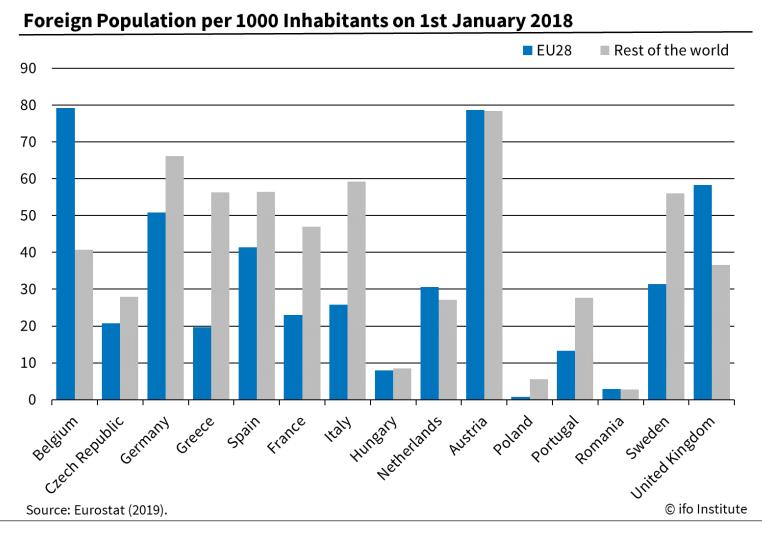


# Agenda

- Immigration into the EU
- Insights from Economics
- Proposal for a Two-Track Immigration System

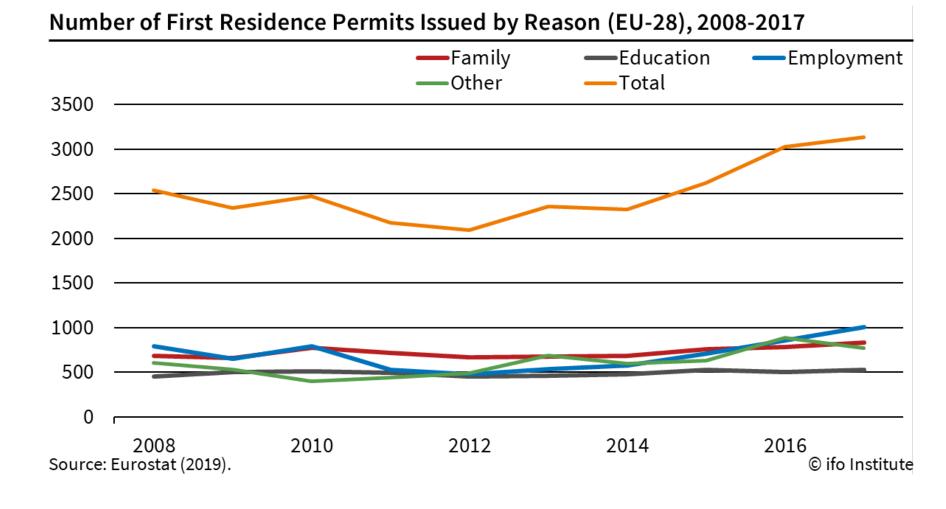
# Immigration into the EU

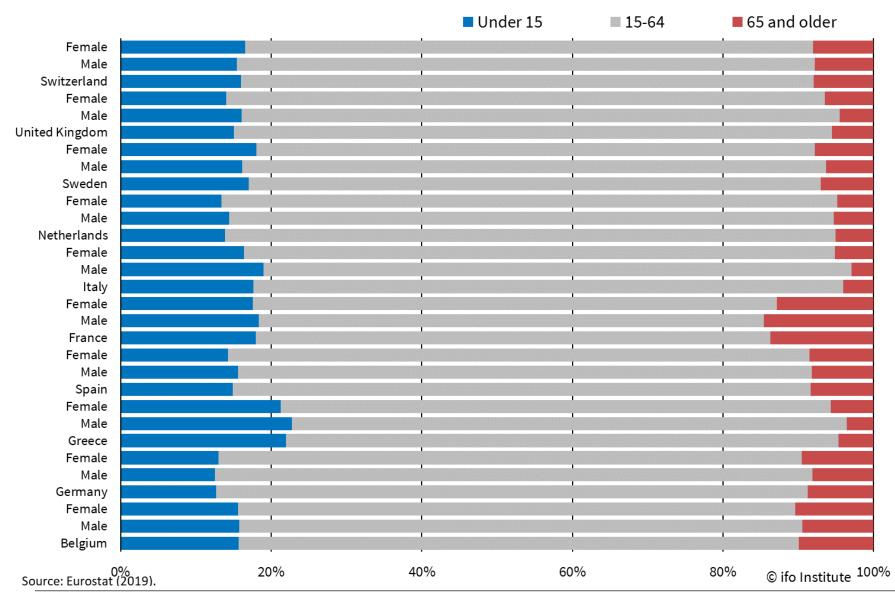
### **Immigrant Population in Selected Countries**





### First Residence Permits by Reason (in thousands of permits)

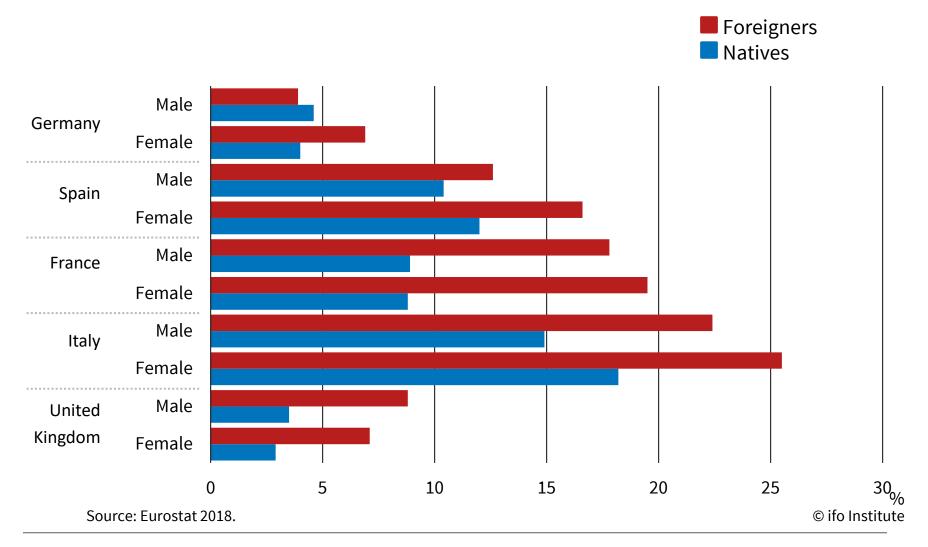




#### Population with Foreign Citizenship in Selected EU Member States on 01.01.2018 by Age Groups

ifo INSTITUTE

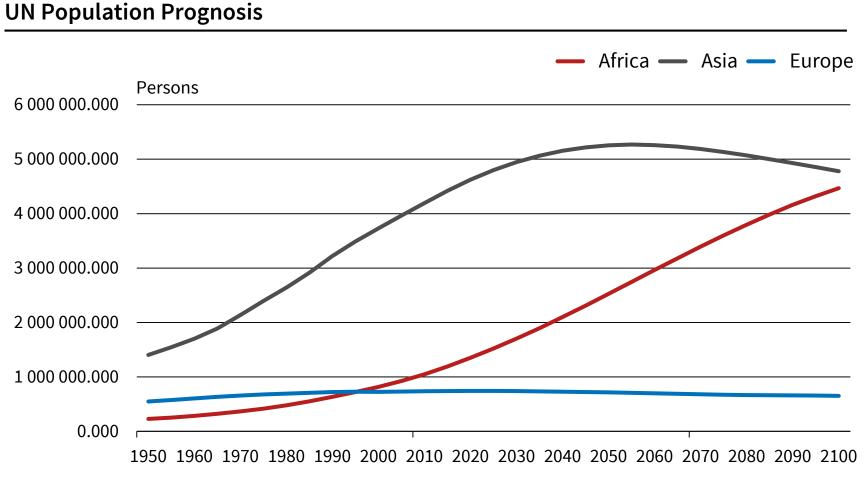
### Unemployment Rates in Selected EU Member States by Sex and Citizenship, 2017



ifo INSTITUTE

# **Push and Pull Factors**

# Population Development in Africa, Asia and Europe



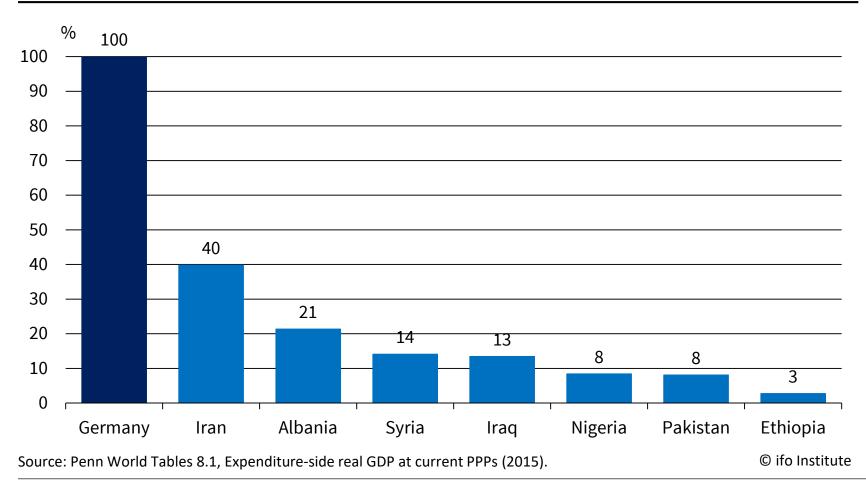
Source: UN World Population Prospects, Total Population, Medium Variant (2018).

© ifo Institute

# **Development Gaps**

### Gross domestic product in purchasing power parity

USD 2005 Prices, Germany = 100%



### ifo INSTITUTE

# **Insights from Economics**

# **General Insights from Economics**

### LABOR MARKET:

- If migration is based on productivity differences, it generally improves overall welfare.
- Minimum wage & other regulations which stop wage adjustment can destroy efficiency gains.

#### **PUBLIC SECTOR:**

 If migration is based on differences in taxes and social transfers, it may reduce efficiency.

#### **DEMOGRAPHY:**

 A country like Germany needs immigrants and immigration can ease the demographic burden – provided that immigrants work.

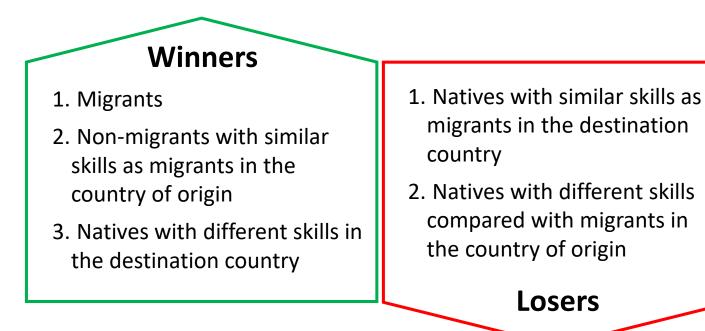
#### **ALTERNATIVE GAINS:**

 It is harder to measure gains from entrepreneurship and innovations ("Steve Jobs – a son of Syrian migrants").

# **Immigration and Labor Market**

Productivity Differences:

Even when migration is based on productivity differences and followed by labor market integration, it **generates winners and losers** in the labor market.



## **Immigration and Public Sector**

Differences in Tax and Social Transfers:

→ An important question for natives in the country of destination:

Are migrants **net payers** or **net recipients** from income redistribution & funding of public goods and services?

- If migrants pay more in taxes than they receive in taxes and transfers, natives gain.
- If migrants pay less in taxes than they receive in taxes and transfers, natives lose.

### **Overall Assessment of Immigration**

- Battisti, M., Felbermayr, G., Peri, G., and Poutvaara, P. (2018), "Immigration, Search, and Redistribution: A Quantitative Assessment of Native Welfare", Journal of the European Economic Association 16 (4), 1137-1188.
- Takes into account both labor market effects in the presence of search frictions and redistribution (unemployment benefits and other public expenditures)



AUGUST 2018 - VOLUME 16 - ISSUE 4

| Presidential Address 2017: Firm Dynamics and Growth<br>Measurement in France   | Philippe Aghion<br>Antonin Bergeaud<br>Timo Boppart<br>Simon Bunel        | 933  |
|--|---|------|
| Marshall Lecture 2017: Moral Hazard in Health Insurance:<br>What We Know and How We Know it  | Liran Einav<br>Amy Finkelstein  | 957  |
| Self-Selection and Comparative Advantage in Social<br>Interactions   | Steve Cicala<br>Roland G. Fryer<br>Jörg L. Spenkuch                       | 983  |
| Agricultural Risk and the Spread of Religious<br>Communities   | Philipp Ager<br>Antonio Ciccone   | 1021 |
| Are Small-Scale Svars Useful for Business Cycle Analysis?<br>Revisiting Nonfundamentalness   | Fabio Canova<br>Mehdi Hamidi Sahneh                                       | 1069 |
| Politica 2.0: The Multifaceted Effect of Broadband Internet on<br>Political Participation  | Filipe Campante<br>Ruben Durante<br>Francesco Sobbrio                     | 1094 |
| Immigration, Search and Redistribution: A Quantitative<br>Assessment of Native Welfare   | Michele Battisti<br>Gabriel Felleemayr<br>Giovanni Peri<br>Panu Poutvaara | 1137 |
| The Half-Life of Happiness: Hedonic Adaptation in the<br>Subjective Well-Being of Poor Slum Dwellers to the<br>Satisfaction of Basic Housing Needs | Sebastian Galiani<br>Paul J. Gertler<br>Raimundo Undurraga                | 1189 |
| Ethnicity and Violence During Democratic Transitions:<br>Evidence from South Africa  | Francesco Amodio<br>Giorgio Chiovelli                                     | 1234 |

### Model

- Perfectly mobile physical capital.
- Stock of international migrants exogenous.
- A single final output good and two intermediate goods.
- The government redistributes income trough unemployment benefits and a lump-sum transfer with linear taxes.

## **Matching Process**

- Firms post vacancies in skill-specific markets. At the time in which the firm pays the cost to open a vacancy, it cannot target immigrants or natives.
- When firms and workers meet and negotiate, immigrants and natives are distinguishable and may be offered different wages.
- The flow cost of an open vacancy must be equal to the expected profit from a job filled with either a native or a migrant

# ifo Migration Model

### INTEGRATED APPROACH

Immigration surplus

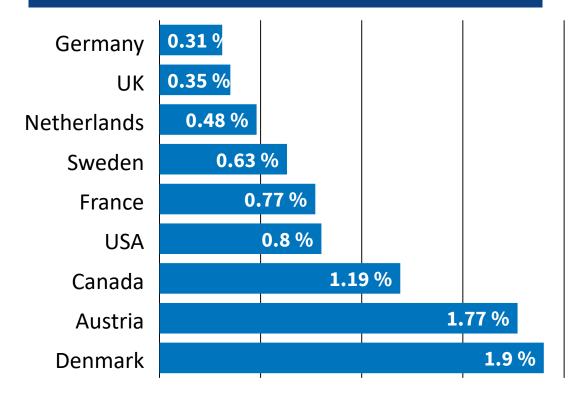
### LABOR MARKET IMPERFECTIONS

- Unemployment
- Wage bargaining

#### WELFARE STATE

 Redistribution through transfers and public goods

#### NATIVE WELFARE, STATUS QUO VS. AUTARKY, 2014



Source: Battisti, Felbermayr, Peri, and Poutvaara 2018. © ifo Institute

### The Effect of Recent Flows: 2014 versus 2011

Our simulation finds that 15 of 20 countries experienced **positive effects** on aggregate **native welfare**, and in three of these countries both **low- and high-skilled** natives benefited.

# Summary

- When immigrant workers have inferior outside options, immigration boosts firms' incentives to create vacancies; this can benefit all workers (natives and incumbent immigrants) and can increase the immigration surplus.
- The benefits from immigration deriving from labor market imperfections tend to be quantitatively more important than the classical complementarity channel, or the public finance effects.
- Given that intergenerational transfers are large, populations of OECD countries are aging and immigrants are young, immigration could play a considerable role in alleviating the burden that aging populations will place on OECD countries in the coming decades. Our model does not include these additional gains.

# **Proposal for a Two-Track Immigration System**

### ifo Studies on Immigration of Qualified Professionals

PROPOSAL FOR A NOVEL "TWO TRACK" IMMIGRATION CONCEPT OPTIMISING THE RECRUITMENT AND RESIDENCE PROCEDURE DEVELOPING A STEERING MECHANISM FOR POTENTIAL-ORIENTED MIGRATION





Aufenthaltsverfahren

Zum Zweek der Beschäftigung von Fachkräften aus Drittstaaten im Rahmen des Vertrages zur Erstellung volkswirtschaftlicher Studien [= ifo-Studie im Auftrag der IHK



Steuerungsmechanismus für die Zuwanderung von qualifizierten Fachkräften zur Arbeitssuche

m Rahmen des Vertrages zur Erstellung volkswirtschaftlicher Studien | ifo-Studie im Auftrag der IHK







Voraus für die Wirtschaft



hrans für die Wirtschaf

# ifo-Proposal for a Two-Track Immigration System





Potential-Oriented: Without job offer or salary below threshold

Online

Plattform



# **Market-Based Immigration Channel**



**Conditions for Market-Based Immigration** Existing binding job offer with a salary above a pre-determined threshold (net contributor)

- $\checkmark$  Simplified immigration through market mechanisms
- Residence permit for the duration of the employment contract
- ✓ Fast and efficient process

# **Potential-Based Immigration Channel**

**Features of Potential-Oriented Immigration** Steered immigration for a limited time to search for a job within the recognised qualification

- ✓ Extension of entry and residence possibilities
- ✓ Permission to work during the job search (independent of qualifications)
- ✓ Steering via quota and criteria according to the "3 Plus Principle"
- ✓ Transparent and fair procedure

# Steering According to the "3 Plus" Principle

### **Basic Prerequisites**

Three conditions must be fulfilled before entering the country to search for a job:

- ✓ Recognised qualification
- ✓ Ensuring the means of subsistence (50%)
- ✓ Language skills of official language or English

### Shortage occupations (priority)

Central control element, applicants in shortage occupations are prioritized

### Integration criteria (yes/no criteria)

Identification of the best applicants if the number of applicants exceeds the quota

- ✓ Qualification-dependent professional experience (from 5 years)
- ✓ Age (up to and including 35 years)
- ✓ Previous stay in the EU for at least three consecutive months

### 17.05.2019

#### **CONTACT:**

ifo Institute – Leibniz-Institute for Economic Research at the University of Munich Prof. Panu Poutvaara, Ph.D.

Poschingerstr. 5 81679 Munich T: +49 89 9224-1372 F: +49 89 9224-1462

E-Mail: poutvaara@ifo.de



# **ifO** INSTITUTE